

Press Release

Perusa Partners closes second fund at 207 mn EUR

Like the predecessor, fund targets companies in special situations

Munich, November 29th, 2011 – The investment fund „Perusa Partners 2 L. P.“ (www.perusafund.gg) was closed today at 207 million Euros. Like its predecessor fund, Perusa Partners 2 was advised by Perusa GmbH, Munich (founded in 2007).

Besides its founders, blue chip institutional investors such as pension funds, banks and insurance companies have invested into the fund. Dr. Hanno Schmidt-Gothan, one of the founders of Perusa GmbH states: “the second fund advised by Perusa GmbH continues the successful strategy of its predecessor. Target companies continue to be companies in special situations.” Perusa Partners 2 L.P. invests in midsize companies and corporate spinoffs with annual revenues ranging from about 30 million up to 500 million Euros. With a fund lifetime of up to 14 years the fund strives to be a long-term investor and accepts both majority and qualified minority stakes.

Investment target: companies in special situations

Of special interest to the second fund are companies in special or challenging situations, such as crises, turnarounds or difficult succession issues. Dr. Christian Hollenberg, cofounder of Perusa, explains: “drawing on our long-term experience in private equity and in various shareholder and managing director positions, we can contribute in the areas of financing and structuring. We also bring in the ability to support companies on an operational level in special and challenging situations.”

In addition, the Perusa fund also supports growth by acquisition or by developing new markets and spinoffs. “Perusa Partners 1’ has succeeded in building pan-European market leaders in their respective fields through systematic add-on strategies”, says Dr. Christopher Hoefener, the third founder of Perusa.

Using a team of experts with zero attrition since the inception of the first fund, and with a very conservative financing approach, Perusa feels ready for the challenges of the increasing volatility in the market. The first fund currently concentrates on the demilitarization and pet product industries.

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About Perusa GmbH:

Perusa GmbH, located in Munich, Germany, was founded in 2007 by Dr. Christian Hollenberg, Dr. Christopher Höfener and Dr. Hanno Schmidt-Gothan.

The team of entrepreneurs invests through the funds "Perusa Partners 1", closed in April 2008, and its successor "Perusa Partners 2", closed in November 2011, into mid-sized companies and corporate spinoffs. Overall, a total of 362 million Euros from private and institutional sources is available, which can be increased through co-investments if necessary.

www.perusa.de and www.perusafund.gg